

Implementing welcomate™ for Your Establishment

There are several methods of implementing **welcomate**[™] for your establishment. Each method has its own advantages, limitations, and associated cost. You may begin at any level and upgrade at anytime.

welcomate™ Runtime Edition

<u>Advantages</u>

- Standalone: requires no other software
- Requires only one computer



Limitations

- Single-user: only one user at a time may use the system.
- You may not modify layouts or create new layouts (*i.e.*, you may not add your own promotions or modify existing ones, though this is available to you as a service from Baker Restaurant Systems.)
- You are responsible for making backup copies of your data.

welcomate $^{\mathsf{TM}}$ with FileMaker $^{\mathbb{R}}$ Pro

<u>Advantages</u>

- Requires only one computer
- You may modify existing layouts and create new layouts
- You may take advantage of FileMaker® Pro to create your own databases
- Backup copies require less storage space than those of the Runtime Edition



Limitations

- Single-user recommendation: while you may configure *FileMaker® Pro* to allow multiuser access to a database, there are certain risks in doing so.
- You are responsible for making backup copies of your data.

welcomate TM with FileMaker R Server and FileMaker Pro

<u>Advantages</u>

- Allows complete multi-user access to the database
- You may host multiple databases, allowing you to manage all of your facilities on one server
- Provides for automatic backup of all of your hosted databases
- You may have remote access to your data for each of your restaurants from anywhere in the world, as long as you have access to a broadband internet connection
- You may allow remote access to your databases by Baker Restaurant Systems (this allows for more timely analysis of your data, faster addition and more immediate modification of promotional layouts)
- You may modify existing layouts and create new layouts
- You may take advantage of FileMaker® Pro to create and host your own databases

Limitations

- You should dedicate a computer on which to run the *FileMaker® Server* software to host your databases.
- You will need one copy of FileMaker® Pro for each user for whom you wish to provide access to your data





Product	Retail	Baker Restaurant Systems Price
FileMaker® Pro (individual copy)	\$299.00	\$250.00
FileMaker® Server (individual copy)	\$999.00	\$675.00
FileMaker® Pro / FileMaker® Server Bundle (5-pack: five copies of FileMaker® Pro and one copy of FileMaker® Server)*	\$1,999.00	\$1,800.00
	(Reg: \$2,374)	
FileMaker® Pro / FileMaker® Server Bundle (10-pack: ten copies of FileMaker® Pro and one copy of FileMaker® Server)*	\$3,199.00	\$2,825.00
	(Reg: \$3,729)	
FileMaker® Pro / FileMaker® Server Bundle (25-pack: twenty-five copies of FileMaker® Pro and one copy of FileMaker® Server)*	\$6,599.00	\$5,700.00
	(Reg: \$7,454)	

Product Upgrades	Retail	Baker Restaurant Systems Price
FileMaker® Pro (individual copy)	\$179.00	\$150.00
FileMaker® $Server$ (individual copy)	\$599.00	\$400.00

^{*}All FileMaker® bundle purchases made through Baker Restaurant Systems include one year of Maintenance provided by FileMaker, Inc. This means that so long as your Maintenance agreement is in-force, you will receive upgrades to any new versions of your copies of FileMaker® Pro and FileMaker® Server at no charge. Maintenance agreements are between you and FileMaker, Inc, and are renewable each year, so you may continue your coverage indefinitely.